# CLIENT RELATIONSHIP SUMMARY February 28, 2023



Atlas Wealth Partners LLC ("AWP") is registered with the Securities and Exchange Commission as an investment adviser. Brokerage and investment advisory services and fees differ and it is important for you to understand the differences. Free and simple tools are available to research firms and financial professionals at <a href="Investor.gov/CRS">Investor.gov/CRS</a>, which also provides educational materials about broker-dealers, investment advisers, and investing.

#### WHAT INVESTMENT SERVICES AND ADVICE CAN YOU PROVIDE ME?

AWP can provide you with financial planning services whereby we gather in depth information regarding your financial situation through questionnaires and interviews. With this information, we will analyze your needs and current environment to determine what pathways are available to meet your goals. Since financial situations are ever changing, we typically include planning as part of our asset management services, and planning should be an on-going process.

For clients who require asset management, we manage accounts on a discretionary basis, meaning you give us the authority to make transactions within your accounts. We manage accounts in your portfolio based on asset allocations we have mutually agreed upon. AWP manages clients' accounts on an individual bases. We do not use models nor limit the type of investment offerings. Clients may place reasonable restrictions on the management of assets, including regarding specific securities or types of securities. However, clients should understand that significant restrictions can not only decrease the ability of AWP to meet the client's goals, but also increase the costs associated with managing the client's portfolio.

The clients we advise include individuals, trusts, and participant directed pension plans. We require you to place at least \$100,000 with the AWP. The minimum may be waived at our discretion.

For more detailed information, please refer to our Disclosure Brochure, the ADV Part 2A, under Item 4 Advisory Business and Item 7 Types of Clients, which can be found by <u>CLICKING HERE</u>.

Here are some Conversation Starters suggested by the SEC:



"Given my financial situation, should I choose an investment advisory service? Why or why not?"



"How will you choose investments to recommend to me?"



"What is your relevant experience, including your licenses, education and other qualifications? What do these qualifications mean?"

## WHAT FEES WILL I PAY?

Stand-alone Financial Planning fees are billed hourly. Our hourly rates are range from \$100-\$500. The type of arrangement and fee is dependent on the complexity of your situation. The cost to maintain an ongoing financial plan is included in asset management fees. In the event that the client is in need of significant planning services beyond maintaining their existing plan, or if a client's plan originated with another advisor, AWP may determine to charge for these additional planning services.

Asset management fees vary from 0.50% to 1.50% per annum of the gross value of a client's accounts managed by AWP. This is only a range as fees are negotiable, and may be higher or lower than this range, based on the nature of the account. Size of the account, the investment program in which the assets are managed, complexity of asset structures, and other factors determine the fee. All asset management fees will be calculated on a quarterly basis, in advance, and the value used for the fee calculation is the average daily balance of the portfolio

for the previous quarter. In calculating the market value of a client's assets, assets allocated to cash or a cash proxy, such as a money market account, will be included in the calculation of assets under management. The average daily balance is the sum of each day's balance divided by the number of days during that quarter. This means that if your annual fee is 1.00%, we will take the previous quarter's average daily balance, multiply the value by 1.00%, and then divide by 4 to calculate our fee. The "gross" asset value relates to the limited number of clients who, at their own election, choose to have margin accounts, which may increase the amount of assets through borrowing. By utilizing the average daily balance, both contributions and withdrawals are considered in assessing the value of the account for billing purposes.

There are a number of other fees that can be associated with holding and investing in securities. Some of these fees includes: custodian fees, account maintenance fees, fess related to mutual funds and variable annuities, and other transactional fees and product-level fees.

You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

For more specific information regarding our fees, please refer our Disclosure Brochure, the ADV Part 2A under Item 5 Fees and Compensation by CLICKING HERE.



🦵 "Help me understand how these fees and costs might affect my investments. If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?"

## WHAT ARE YOUR LEGAL OBLIGATIONS TO ME WHEN ACTING AS MY INVESTMENT ADVISER? HOW ELSE DOES YOUR FIRM MAKE MONEY AND WHAT CONFLICTS OF INTEREST DO YOU HAVE?

When we act as your investment adviser, we have to act in your best interest and not put our interest ahead of yours. At the same time, the way we make money creates some conflicts with your interests. You should understand and ask us about these conflicts because they can affect the investment advice we provide you. Here's example to help you understand what this means.

In limited cases with only clients who are deemed qualified, we may charge performance based fees. This type of a fee is calculated in part, on the basis of appreciation in the account. This would create a conflict because we would have an incentive to make recommendations based on the potential for compensation as opposed to what is in the best interests of the client.

#### HOW DO YOUR FINANCIAL PROFESSIONALS MAKE MONEY?

We are paid a portion of the asset management and financial planning fees collected from clients and not rewarded sales bonuses or commissions.

### DO YOU OR YOUR FINANCIAL PROFESSIONALS HAVE LEGAL OR DISCIPLINARY HISTORY?

No. We have no legal or disciplinary history. Feel free to go to <u>Investor.gov/CRS</u> for a simple search.



🦵 "As a financial professional, do you have any disciplinary history? For what type of conduct?"

You may find additional information about us by CLICKING HERE or calling 610-268-6807 to request up-to-date information and a copy of the relationship summary.



🎮 "Who is my primary contact person? Is he or she a representative of an investment adviser or a brokerdealer? Who can I talk to if I have concerns about how this person is treating me?